

Tenderer's Queries and Clarifications

S No	Clause No./ Page No.	As per Tender	Tenderer's Queries/Suggestions	Clarifications/ Response
1	Section 1: Clause 14 Pg No 2		As per government guidelines for tender Earnest Money Deposit (EMD) is exempted for bidders who are registered under SSI(Small Scale Industries) and NSIC (National Small Industries Corporation). Request you to consider EMD exemption for NSIC registered companies	Not agreed. No change to the tender clause is envisaged.
2	Section 1: Clause 14 Pg No 2		We are registered with MSME (Micro, Small and Medium Enterprises) and are the registered and approved vendor for MOD (Ministry of Defense). Hence, we request you to provide M/s Dolphin RFID Pvt. Ltd. Mumbai an exemption on the EMD amount of Rs. 5, 00,000, So that we can participate in bidding of the Tender.	Not agreed. No change to the tender clause is envisaged.
3	Section 2: Clause 3, 3.1, Page No.6	3. Eligible Tenderers 3.1 The "Tenderer" as used in the tender document shall mean one who has signed the Form of Technical Proposal and Pricing Document. The Tenderer may be either the experienced OEMs/System Integrators for which prices are quoted on the Price Schedule or his duly authorized representative/dealer, in which case, he shall submit a certificate of authority. All necessary certificates and documents shall be furnished by the manufacturer/ representative of the firm. Manufactures/companies should authorize only one distributor for the State/for this particular tender and such specific authorization to this effect should be accompanied with tender document. Only one tender from a manufacturer firm shall be accepted and in case the manufacturer firm itself apply in the tender process, the tender of the authorized representative	As per our experience of working with different RFID readers for tolling purpose for years we have found that a single make RFID reader is never suitable for all projects subjected to lane structure. So, restricting the proposed make for RFID reader by the bidder to only one is an inroad in designing an optimized and tailor made solution for the RFP requisites. As this is product, different distributors and integrator can propose same / one brand. We propose to amend the clause so that bidder can propose multiple OEM for RFID reader for effective and optimized solution. Also Different distributors and integrator can propose same / one brand.	Manufactures/companies may authorize one/multiple distributor for this particular tender and such authorization to this effect should be accompanied with tender document. Bidder shall propose only one OEM for each item.

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4	Section 2 :Clause No.4.1 Pg No : 6	The Tenderers should have supplied and installed at least 74 RFID readers under multiple contract agreements during the last three (3) financial years.	Required only experience in RFID readers or UHF RFID readers.	Experience in RFID (not UHF) readers is required.																														
5	Section 2 : Clause No 4.1 Pg No : 6	The Tenderers should have supplied and installed at least 74 RFID readers under multiple contract Agreements during the last three (3) financial years.	Kindly clarify if Installation Certificates are required OR Copies of the Supply PO are okay.	Installation or Supply certificate copies are required.																														
6	SECTION 2 Clause No 4.2 Pg No : 6	The Net Worth of the Tenderer must be positive) during the last three (3) Financial years as per the last audited Balance Sheets. The tenderer should have an annual turnover of not less than Rs 2.0 crores the concerned business each in the last three financial years (Tenderer shall have to submit Photocopy of Audited Annual Account. Chartered Accountant Certificate for Net Worth/annual turnover should be submitted.	Kindly clarify if Total Net worth of 3 years should be positive OR Individually all 3 years should be positive	The Net Worth of the Tenderer must be positive in each year during the last three (3) Financial years.																														
7	Section 7 Clause No 3.3 , Pg No o 65	<p>3.1. Supply and support</p> <p>i. The Tenderer should ensure OEM support shall provided for 10 years.</p> <p>ii. In case any of the device models becomes obsolete, the HGCL shall offer new item/model with the same make and same or higher specification at no additional cost to the department.</p> <p>iii. Material delivery at site as instructed HGCL location</p> <table border="1"> <thead> <tr> <th>S. No.</th> <th>Item</th> <th>Unit</th> <th>Quantity</th> <th>Spare s</th> <th>Total Quantity</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>ETC Transceiver Antenna / RFID Reader with mounting arrangements</td> <td>Nos.</td> <td>69</td> <td>5</td> <td>74</td> </tr> <tr> <td>2</td> <td>HHT reader</td> <td>Nos.</td> <td>63</td> <td>5</td> <td>68</td> </tr> <tr> <td>3</td> <td>POS reader/writer</td> <td>Nos.</td> <td>20</td> <td>5</td> <td>25</td> </tr> <tr> <td>4</td> <td>RFID Tags</td> <td>Nos.</td> <td>10,000</td> <td></td> <td>10,000</td> </tr> </tbody> </table>	S. No.	Item	Unit	Quantity	Spare s	Total Quantity	1	ETC Transceiver Antenna / RFID Reader with mounting arrangements	Nos.	69	5	74	2	HHT reader	Nos.	63	5	68	3	POS reader/writer	Nos.	20	5	25	4	RFID Tags	Nos.	10,000		10,000	It is mention only 4 items. in that first one is RFID Antenna / Reader in this Antenna and Reader two separate hardware or Inbuilt Antenna Reader as a single Unit ? (Do you need Antenna Separate and Reader separate or Inbuilt Antenna Readers?) Please clarify.	RFID Reader inbuilt Antenna
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8	Section 7 Clause No 4. 4.1. ETC Antenna (RFID Reader) Pg No 66	Make: 3M/FIG/Tag Master/Kathrein/STAR/MHI	We observe that most of the makes mentioned in the tender are not meeting specifications of RFID reader given in the tender. We therefore request HGCL to allow equipment makes which may meet the specifications.	No change in the specified makes : 3M/FIEG Electronics /TagMaster/ Kathrein RFID/ STAR Systems/MHI Equipment specifications shall be equivalent or better
9	Section 7 Clause No 4.1. ETC Antenna (RFID Reader) Pg No 66		Make of the Reader you are given some brand, have to quote same brand? or can we quote other brand like Alien, Impinj or Honeywell?	Bidders have to quote only one of the given brands. No other brands.
10	Section 7 Clause No 4.1, Pg No 66	ETC Antenna (RFID Reader) Specification	you are mention in Antenna Column Linearly Polarized Antenna coverage of 3.6M but in Enclosure Column mentioned Circularly polarized Antenna so kindly clarify which one you are looking for ? Circular or Linear ?	Linearly Polarized Antenna
11	Section 7 Clause No 4.1, Pg No 66	Regarding the INPUT VOLTAGE	Kindly explain of the if the same could be PoE	As per the vender requirement but same specification
12	Section 7, Clause No 4.1, Pg No 66	Regarding the Antenna	Antenna Mentions the same to be Linearly Polarized whereas for the Enclosure mentions Antenna as Circularly Polarized	Linearly Polarized Antenna
13	Section 7, Clause No 4.2, Pg No 67	Regarding the HHT :	If SLED based HHHT is acceptable.	No not acceptable

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14	Section 7, Clause No 4.2, Pg No 67	Regarding the HHT Keyboard:	If the same with Touch Screen is acceptable OR a Keypad would also be required.	Key pad is necessary. Touch screen is acceptable additionally
15	Section 7, Clause No 4.2 , Pg No 67	Regarding the HHT CPU:	If the mentioned MARVELL PXA 320 would be required OR equivalent and Higher configuration can be provided	Higher configuration is ok

**Sd/-
Chief General Manager (T)
HGCL**